### Top Trading Partners

<table>
<thead>
<tr>
<th>Country</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>CANADA</td>
<td>$1.3B</td>
</tr>
<tr>
<td>JAPAN</td>
<td>$1B</td>
</tr>
<tr>
<td>CHINA</td>
<td>$594M</td>
</tr>
<tr>
<td>SOUTH KOREA</td>
<td>$397M</td>
</tr>
<tr>
<td>MEXICO</td>
<td>$358M</td>
</tr>
</tbody>
</table>

#### Top Imports:
- Seafood, Apples, Cherries
- French Fries, Hay, Seafood
- Seafood, Cherries, Hay
- Hay, French Fries, Wheat
- Apples, Dairy, French Fries

#### Top Markets:
- CANADA, China, Japan
- CANADA, Mexico, India
- Japan, Philippines, Indonesia

### Top 10 Commodities in Washington 2016

1. **APPLES**
   - $2.389 billion
2. **MILK**
   - $1.097 billion
3. **POTATOES**
   - $813 million
4. **CATTLE**
   - $704 million
5. **WHEAT**
   - $656 million
6. **CHERRIES**
   - $502 million
7. **HAY**
   - $478 million
8. **HOPS**
   - $382 million
9. **GRAPES**
   - $359 million
10. **PEARS**
    - $233 million

### Top Export Products

- **FISH & SEAFOOD** - $1.2B
  - TOP MARKETS: Canada, China, Japan
- **FROZEN FRENCH FRIES** - $756M
  - Japan, South Korea, China
- **APPLES** - $721M
  - Canada, Mexico, India
- **WHITE WHEAT** - $532M
  - Japan, Philippines, Indonesia
- **HAY** - $493M
  - Japan, South Korea, China

#### Additional Information:
- 35,900 Farms (95% family owned)
- 160,000 People employed in ag and food industry
94% of Washington’s farms are small farms – selling less than $250,000 per year... and small farms are 65% of Washington’s total farmland, far higher than the national average of 45%.

In 2016, Washington agriculture production alone topped $10.6 billion.

Food processing generated more than $20.1 billion in revenues.

Apples are not only Washington’s top crop, they represent 20% of the total value of ag production in the state.